



## WILSON TRANSFORMER COMPANY GROWS BY 40% WITHOUT INTERRUPTION TO PRODUCTIVITY

SEAMLESS ERP INTEGRATION WITH DOCLINK ALLOWS FOR EASY ACCESS TO 21,000+ DOCUMENTS FOR ENTIRE TEAM



### COMPANY

Wilson Transformer Company

### INDUSTRY

Power Manufacturing  
and Engineering

### ERP SOFTWARE

Epicor Vantage

### WEBSITE

[www.wtc.com.au](http://www.wtc.com.au)

### BACKGROUND

Australia's largest manufacturer of power and distribution transformers, Wilson Transformer Company, provides engineering solutions to power, utility, and industry in Australasia, SE Asia, the Middle East, and United Kingdom. From design to installation, maintenance, and refurbishing, Wilson Transformer Company has been generating unparalleled service and high-quality transformers since 1933 and continues to expand into new markets around the world. With an emphasis on constant improvement and innovation within their distribution, power, services, Dynamic Ratings, and T|H2b businesses, Wilson Transformer Company has set the stage for ongoing growth and performance well into the future.

### CHALLENGE

Anticipating the need for 40% increase in capacity as part of a \$50 million expansion plan, leaders at Wilson Transformer Company needed cutting-edge and innovative solutions to support their growing company. Because they were already expending a significant amount of time processing paperwork, managers at Wilson Transformer Company wanted to integrate a new document management handling system to ensure they could handle increased volumes.

**“BECAUSE THERE ARE A LOT OF CONTROL AND COMPLIANCE ISSUES THAT WE NEED TO ADMINISTER, DOCLINK GREATLY IMPROVES THE EFFICIENCY OF DOCUMENT PROCESSING.”**

**- LOH SIEW, FINANCIAL CONTROLLER**



## THE DOCLINK SOLUTION

After learning about DocLink at an Epicor/COGITA conference, Wilson Transformer Company chose the solution because it had integration with Epicor Vantage and was a great price for the value.

As a result, they started using DocLink and have streamlined their supply invoice, remittance to buy, and purchase order processes. Their staff of 45 people can now simultaneously access the estimated 21,000 documents that are in their system with ease.

They plan is to expand DocLink into three additional departments which will result in a more streamlined approach to document review and approval processes; they will also gain additional cost savings through elimination of paper storage costs. Wilson Transformer Company has been especially impressed with the easy access to important files that DocLink enables.

## BENEFITS FOR WILSON

“Being able to retrieve documents and review relevant information all on one screen is a tremendous resource – it enables the company to provide accurate and timely responses to suppliers, vendors and customers,” said Loh Siew, Financial Controller. “From a finance perspective, because there are a lot of control and compliance issues that we have to look at – that’s where I think DocLink will shine for us.”

By providing key personnel with the capacity to review and retrieve data instantaneously, Wilson Transformer Company is now able to eliminate the possibility of misplacing paperwork which used to cost them to up to two weeks in valuable processing time. With Finance working more efficiently, important Accounting resources are now able to focus their attention on other areas of company growth and development. Overall, Wilson Transformer Company says that using DocLink helps them retain their cutting edge in the many markets that they serve while maximizing their potential for continued success in technology, safety, systems, product quality, delivery, and performance.

Connecting data for thousands of companies globally through integrated document management and workflow solution DocLink, we enable configurable, business-critical document capture, archiving, workflow and routing for any process, anywhere.

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