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Epicor, Altec Widen Document Management Alliance

Irvine, Calif. (April 22, 2004) -- Epicor Software has broadened its alliance with Altec, a provider of document management systems, whereby Epicor and its channel partners can now sell Altec's doc-link package integrated with Epicor Enterprise (also known as the e by Epicor suite). Both Epicor and Altec market solutions that incorporate the Microsoft .Net and Web Service technologies.

Altec's flagship doc-link offering enables companies to capture, archive and route structured and unstructured documents to customers, employees and vendors. The product's output management tool permits a variety of delivery options that include fax, e-mail or scanning.

Laguna Hills, Calif.-based Altec, which already was a third-party solution partner for Epicor, contends that doc-link users can experience up to a 40 percent increase in productivity over traditional paper-based processes, and realize a return on investment in nine months or less.

Epicor executive vice president Mark Duffell commented, "Given the emergence of compliance issues associated with Sarbanes-Oxley, integration of enterprise applications with document management technologies becomes even more vital, bringing greater visibility and accountability to the handling, recording and auditing of business transactions." Epicor Enterprise encompasses financials, supply chain management, customer relationship management and service industry applications.

--WebCPA staff

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