



# WILSON TRANSFORMER COMPANY

## CREATING A STRONG BASE FOR THEIR FUTURE BY USING AN ONLINE DOCUMENT MANAGEMENT SYSTEM TO STREAMLINE ANTICIPATED GROWTH

### COMPANY

Wilson Transformer Company

### BUSINESS

Engineering and Manufacturing

### FINANCIAL SOFTWARE

Epicor Vantage

### PARTNER

Cogita

### Background

Australia's largest manufacturer of power and distribution transformers, Wilson Transformer Company provides engineering solutions to power, utility and industry in Australasia, SE Asia, the Middle East and United Kingdom. From design to installation, maintenance and refurbishing, Wilson Transformer Company has been generating unparalleled service and high-quality transformers since 1933. Founder, Jack Wilson ("Chief"), was a steadfast visionary who established the company's roots during economically and technologically difficult times by continually investing in people, assets and new technology. Now under the leadership of Jack's son, Robert Wilson, Wilson Transformer Company continues to expand into new markets around the world. With an emphasis on constant improvement and innovation within their distribution, power, services, Dynamic Ratings and TJ|H2b businesses, Wilson Transformer Company has set the stage for ongoing growth and performance well into the future.

### Challenge

Anticipating the need for a 40 percent increase in capacity as part of a \$50 million expansion plan, leaders at Wilson Transformer Company needed cutting-edge and innovative solutions to support their growing company. Because they were already expending a significant amount of time processing paperwork, managers at Wilson Transformer Company wanted to integrate a new document handling system to ensure they could handle increased volumes.

### Solution

After learning about *doc-link*™ at an Epicor/COGITA conference, Wilson Transformer Company chose this document management system as a solution because it had integration with Vantage and was a great price for the value. As a result, they started using *doc-link* eight months ago and have already streamlined their supply invoice, remittance to buy and purchase order processes. 45 people can now simultaneously access the estimated 21,000 documents that are in their system. The plan is to now expand *doc-link* into three additional departments, which will result in a more streamlined approach to document review and approval processes, and they will also gain additional cost savings through elimination of paper storage costs.

### Benefit

Wilson Transformer Company has been especially impressed with the easy access to important files that *doc-link* enables.

"Being able to retrieve documents and review relevant information all on one screen is a tremendous resource — it enables the company to provide accurate and timely responses to suppliers, vendors and customers." said Loh Siew, Financial Controller.

"From a finance perspective, because there are a lot of control and compliance issues that we have to look at—that's where I think *doc-link* will shine for us in terms of documents retrieval," said Siew.

In addition, by providing key personnel with the capacity to review and retrieve data instantaneously, Wilson Transformer Company is now able to eliminate the possibility of misplacing paperwork, which used to cost them to up to two weeks in valuable processing time.

And with the Finance department working more efficiently, important accounting resources are now able to focus their attention on other areas of company growth and development.

Overall, Wilson Transformer Company says that using *doc-link* helps them retain their cutting edge in the many markets that they serve, while maximizing their potential for continued success in technology, safety, systems, product quality, delivery and performance. ▲

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