

Press Release



D&A Business Management Solution Inc. Receives Altec's Partner Excellence Award

Sage Accpac Reseller Earns Altec's Partner Excellence Award Recognizing Excellence in Leadership and Innovation

Laguna Hills, CA – March 9, 2011 - [Altec Products, Inc.](#), a leading provider of integrated document management (IDM) and workflow solutions to small- to mid-market companies, is pleased to recognize D&A Business Management Solutions with the 2010 Partner Excellence Award. This award recognizes partners for their leadership and innovative selling of *doc-link*, Altec's IDM solution.

Presenting the award during the Accpac Third Party Advantage Conference (TPAC) in Vancouver, BC was Altec EVP, Bill Brown. The Partner Excellence Award is a distinction given to partners who have been instrumental in assisting their customers advance to a leaner, smarter and greener way of conducting business. By understanding the clients' business requirements including workflow, D&A was able to recommend and implement *doc-link* - which not only streamlined operations in AP, but is used to manage other business processes within their organization as well.

"Having worked with Altec for several years now, I am well aware of the broad range of features and tight integration *doc-link* has to Sage ERP Accpac. This solution addresses the requirements of our clients for a document management solution with workflow. Working with the sales and support team at Altec was a pleasure, and they were a key component in closing an opportunity. The implementation and on-going support has been painless for D&A, the client has been very satisfied AND has continued to expand the use of *doc-link* to manage more and more processes. I have no reservations in recommending Altec and their solutions to any other business partner or customer." Will Booth, Certified Sales Consultant, D&A.

About Altec

Altec is a leading provider of Integrated Document Management (IDM) solutions to mid-market companies. For more than twenty five years, Altec has provided a wide range of accounting-centric paper to paperless solutions including its flagship product, *doc-link*[™], which enables companies to capture, archive, workflow and route structured and unstructured documents to customers, employees and vendors. Altec's comprehensive solutions include IDM, output management, MICR check disbursement and paper documents that serve more than 13,000 customers worldwide. Altec enjoys strong, collaborative partnerships with ERP and BMS solution providers such as Epicor Software, Microsoft Dynamics, Sage Software and SAP to provide the most comprehensive, integrated enterprise document management solution to the SMB market. Altec delivers its IDM solutions through a global network of authorized partners in more than 60 countries throughout the Americas, EMEA and Asia Pacific. For more information, visit Altec at www.altec-inc.com, or call 1-800-997-9921.

About D&A Business Management Solution

D&A was founded in 1993 to help small and medium-sized businesses become more productive with the help of computerized accounting solutions and our expertise. Back then, implementing a system was a one person job. Today, although the scope of work and the product capabilities have changed, their mission is still the same. As

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a progressive company, D&A recognized early on that the new generation accounting system would expand to become a complete business management system, capable of managing all aspects of business. Today, D&A supports over 200 companies from a wide range of industries and sizes in their quest for better information management and automation. For more information call 613-742-6565 or visit www.da.ca.

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